



Tour Guides Deal Agreement for 2014-2015 - MTGA

This Memorandum of Agreement is made on October 10th 2014 between Monument Books' management, registered in Myanmar and following Myanmar tour guide operating in Myanmar:

Monument Books, which office is located at 150, Dhamazedi Road, Bahan Tsp, tel. (01) 536306, 705063, email: marketing.myanmar@monument-books.com, represented by Ei Mon Thwe, Assist. General Manager, referred as "**The Distributor**".

AND Ms / M. NAME SURNAME, located at ADDRESS, TELEPHONE, EMAIL referred as "**The Agent**".

"**The Agent**" and "**The Distributor**" agree on the following:

1. Monument books will provide one Agent member card to each **Agent**.
2. Each time, a guide will bring some customers to the store they will have to be present and show their card to Monument staff at the cashier counter
3. Each purchase generated by customers the guide will bring to Monument Books, will be noted down and recorded by Monument cashiers and accounting staff.
4. The customer will get a 5% discount on every purchase they will make at the store, thanks to **The Agent's** agreement.
5. **The Agent** will collect a 5% commission on every net amount purchase made by a customer who came thanks to her / him.
6. **The Agent** should make sure the cashier that he signs every receipt of purchases that have been made by customers he brought to make annual record safe.
7. At the end of the touristic season, On June 30th, the whole history of purchase collection will be given to **The Agent** by **The Distributor**, along with the total commission that has been collected.
8. For information, the average purchase at Monument / Dhamazedi is around 40.000Ks per customer, which means a 200.000 Ks commission as long as a hundred customers are brought.
9. This agreement is only available at the main Dhamazedi store.

For The Distributor

For The Agent

Mrs. Ei Mon Thwe

Ms / Mr Name - Surname

Assist. General Manager

Tourist guide